

# 250811 (187) FOI Coaching Tender

**From:** [Freedom of Information](#)  
**To:** [REDACTED]  
**Cc:** [Freedom of Information](#)  
**Subject:** Freedom of Information Request  
**Date:** 11 August 2025 09:21:50  
**Attachments:** [REDACTED]

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Dear [REDACTED]

Thank you for your Freedom of Information request of 15 July 2025. We are responding to you under the Freedom of Information(Scotland)Act 2002 [FOISA].

## FOI REQUEST (15 July 2025)

Under the Freedom of Information(Scotland)Act 2002, I would also like to request access to the following:

- a. A copy of the successful bidder's submission (with any necessary redactions for commercially sensitive information).
- b. The scoring breakdown of all bids submitted, including both Quality and Cost components.
- c. The criteria and guidance used by evaluators during the assessment process.

## RESPONSE

- a. SOSE will not share a copy of the successful Bidder's submission as SOSE would apply Section 33(1)(b) of FOISA (commercial interests) as release of the information would – or would be likely to – prejudice substantially the commercial interests of the organisations involved.
- b. The Quality and Commercial scores awarded to all Bidders is attached (Appendix A).
- c. The scoring criteria used was included within the original ITQ document and is also attached for ease of reference (Appendix B).

You have the right to request a review of the way in which this request has been processed. Should you wish to exercise this right, you will need to contact us within 40 working days of receipt of this email.

If you remain dissatisfied on completion of the review, you have the right to appeal to the Office of the Scottish Information Commissioner and thereafter to the Court of Session on a point of law only:

Scottish Information Commissioner  
Kinburn Castle  
Doubledykes Road  
St Andrews  
Fife

KY16 9DS

Telephone: 01334 464610

[www.foi.scot](http://www.foi.scot)

or for online appeals:

[www.foi.scot/appeal](http://www.foi.scot/appeal)

Regards,

SOSE Corporate Relations

[FOI@sose.scot](mailto:FOI@sose.scot)



[www.southofscotlandenterprise.com](http://www.southofscotlandenterprise.com)

Appendix A

Commercial weighting – 40%

Bidder	Weighted Commercial Score	Weighted Quality Score	Total Weighted Score
Balance Point	40.00%	40.50%	80.50%
	31.67%	53.25%	84.92%
	31.67%	48.00%	79.67%

## Appendix B

Award	Explanation of scoring	Awarded score	Weighted score
<b>Unacceptable</b>	Response is not considered relevant. The response is unconvincing, flawed or otherwise unacceptable. Response fails to demonstrate an understanding of the requirement.	0	0% of available mark
<b>Poor</b>	Response is partially relevant and poor. The response sufficiently addresses some of the expectations but contains insufficient / limited detail or explanation. The response demonstrates only limited understanding of the requirement. The answer contains ambiguities or deficiencies which could not be tolerated.	1	25% of available mark
<b>Good</b>	Response is good and acceptable. The response addresses most of the expectations but lacks detail in certain areas. The response demonstrates an understanding of the requirement, but contains ambiguities or limited detail on scope.	2	50% of available mark
<b>Strong</b>	Response is completely relevant and acceptable. The response meets the majority of the required expectations although may lack detail in certain areas. The response demonstrates an overall understanding of the requirement.	3	75% of available mark
<b>Excellent</b>	Response is completely relevant and excellent overall. The response meets or exceeds the expectations. The proposal is comprehensive, unambiguous and demonstrates a good understanding of the requirement. The proposal is well thought out, highly credible and may offer innovation.	4	100% of available mark