Coast2Coast Cycle Route

Bike & E-Bike Opportunities

9th March 2023

PREPARED FOR





Urban Foresight is a consultancy with offices in Newcastle and Dundee.

We work to improve lives through active and sustainable travel innovation.

Agenda

- → What is the Coast2Coast route?
- → Who will be cycling it?
- → What are the benefits to the region?
- → Types of bike and ebike infrastructure
- → Accessibility
- → Funding and support
- → Questions



Image: Kristin Snippe/Unsplash

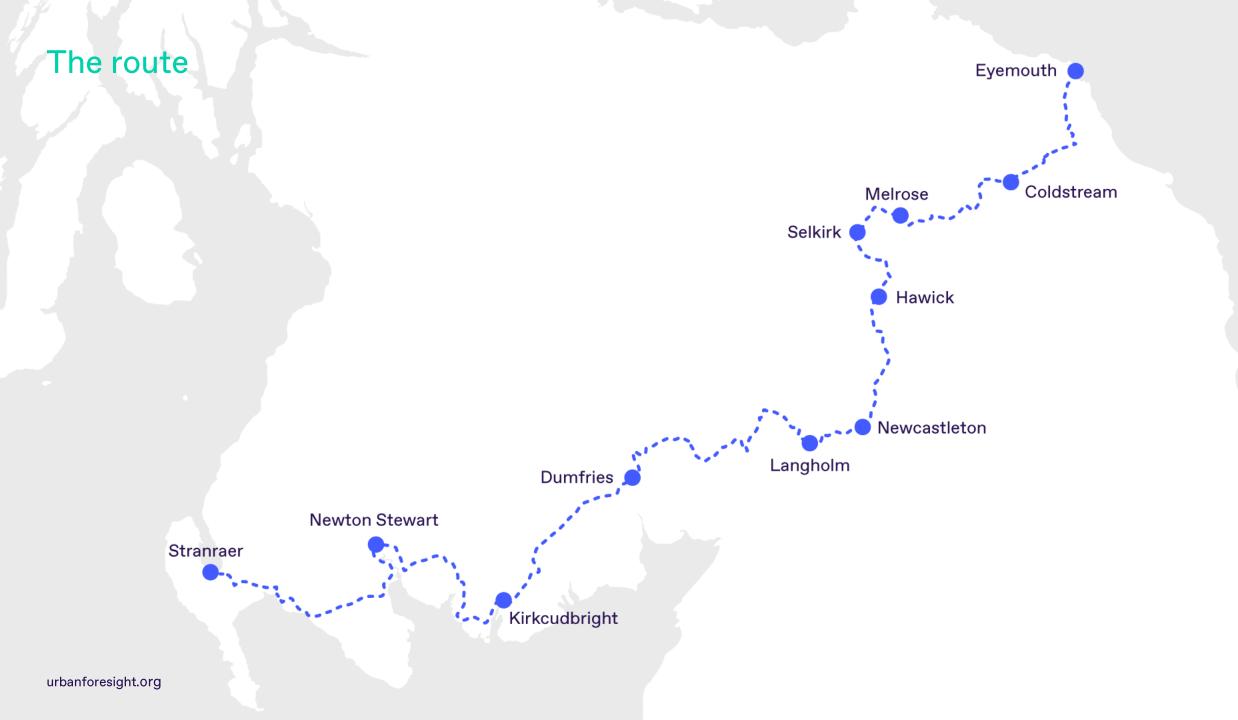
Introduction

Cycling has been identified as a sector that could drive economic opportunities in the South of Scotland through the development of a world class cycling tourism offer.

South of Scotland Enterprise, in collaboration with partners, have designed a Coast2Coast cycle route for visitors that aims to:

- → Increase investment into the region
- → Supports recovery post Covid
- → Improves access to sustainable travel





The Cyclists

CHALLENGE GROUP

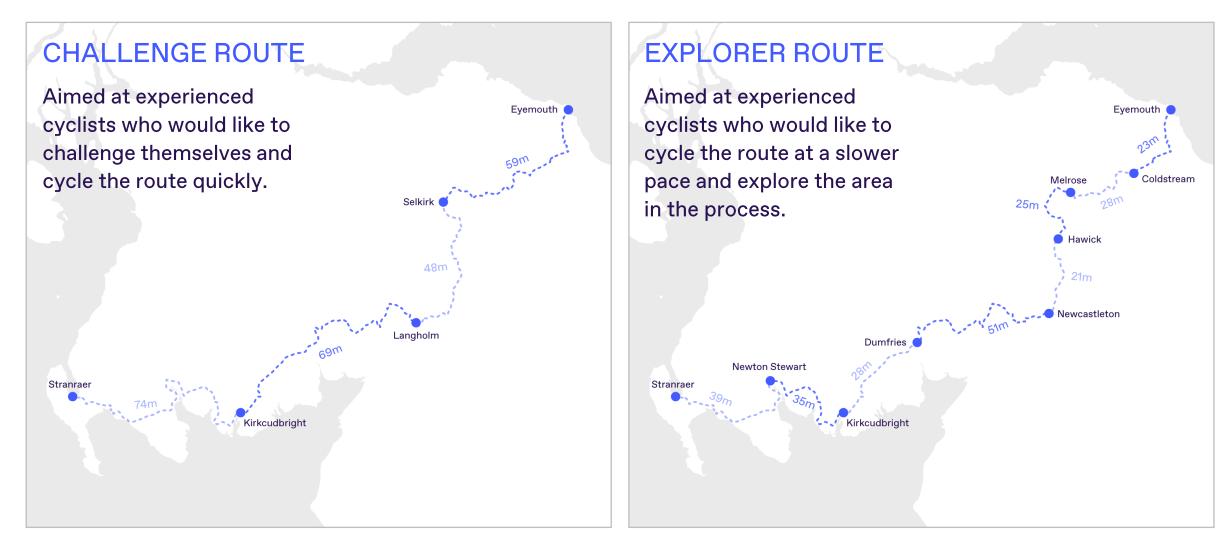
Experienced cyclists 'the hard core' who would cycle the entire route in a few days

EXPLORER GROUP

Relatively experienced cyclists who will cycle the whole route at a slower pace or undertake one or two sections of the route Main age group is 35-54

Income tends to be higher than the population as a whole

The stops



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Alternative route variations



The Cyclists and associated economic opportunities

MARKET PENETRATION RATE (MPR)

Reasons to visit →		Holiday or break where the main purpose was to cycle the whole route	Holiday or break where the main purpose was to cycle part or parts of the route
Low MPR →	VISITORS	44,584	59,960
	EXPENDITURE	£5,944,072	£2,368,421
	FTE	85	34
High MPR →	VISITORS	71,796	103,545
	EXPENDITURE	£9,573,039	£4,090,029
	FTE	136	58

DEMOGRAPHICS

- \rightarrow Main age group is 35-54
- → Income tends to be higher than the population as a whole

SEASONALITY	
74%	APR - OCT

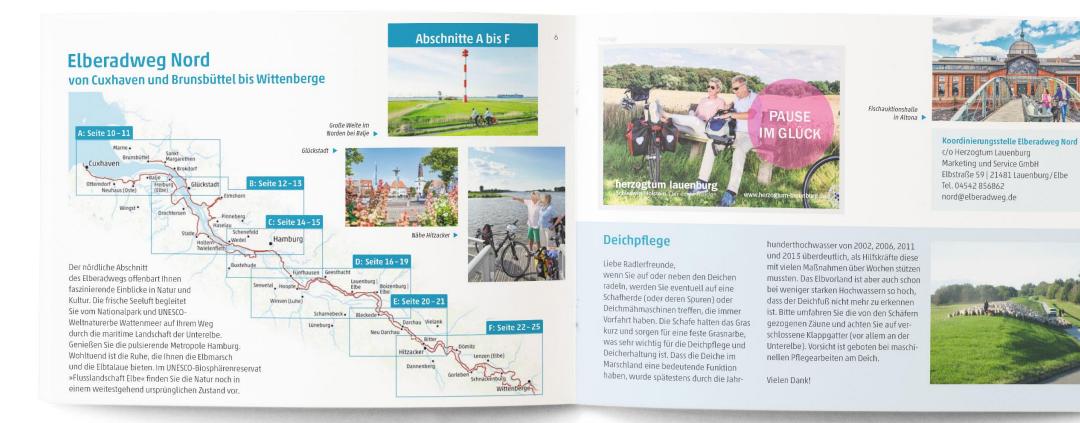
There is a large degree of seasonality in the projected monthly visitor numbers, with 74% of visitors anticipated between April and October



- → Most popular cycle route in Germany
- → Long distance and short trip cyclists
- → 1300km cycle route
- → Yearly Elberadweg Handbook
- → Local Ambassadors
- → Community involvement



CASE STUDY Elbe Cycle Route (Elberadweg), Germany



What do Coast2Coast cyclists need?

- Cycle friendly accommodation
- SOS support
- Ebike and bike hire services, local and whole route
- Secure bike storage and parking
- Luggage/gear transport and shuttles between start and finish and public transport hubs
- High quality waymarking
- Charging facilities for ebikes

Types of infrastructure that businesses could provide

- → Water refill
- → Bike racks
- → Overnight bike storage
- → Ebike charging
- → Gear Drying
- → Bike cleaning
- → Bike maintenance
- → Seating
- → Showers
- → Toilets





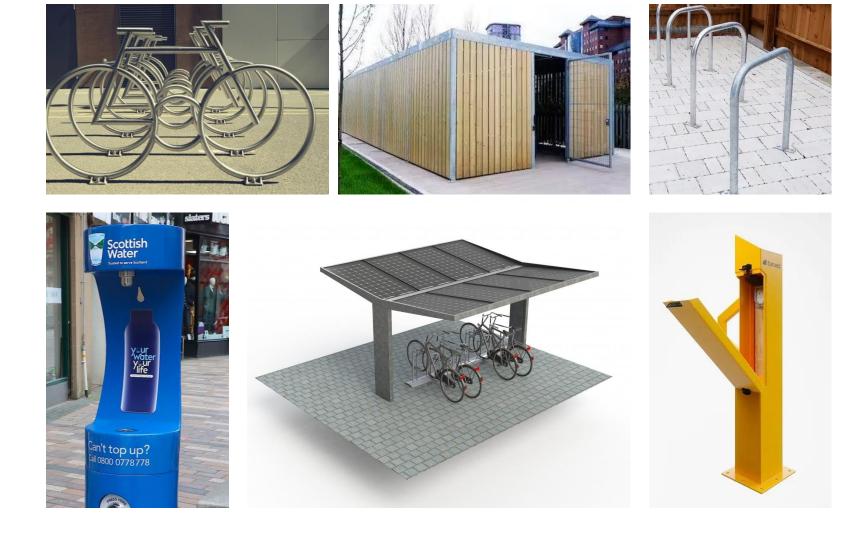






Types of infrastructure that <u>communities & councils</u> could provide

- → Water refill
- → Bike racks
- \rightarrow Overnight bike storage
- → Ebike charging
- → Gear Drying
- → Bike cleaning
- → Bike maintenance
- → Seating
- → Showers
- → Toilets



Ebike and bike hire services located along the route



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Accessibility Considerations

- → Hardware
- → User experience
- \rightarrow Space around the hardware











Advice and Support

- → South of Scotland Enterprise
- → Visit Scotland
- → South of Scotland Destination Alliance



South of Scotland Enterprise Established to:

- **Support;** Inclusive and sustainable economic growth/ for businesses and communities to help them meet their needs
- **Promote;** Improved services and infrastructure and the sustainable and efficient use and re-use of resources
- **Provide, maintain and safeguard;** employment, enhance skills and capacities relevant to employment.
- **Maintain, protect and enhance;** the natural and cultural heritage and environmental quality of the South of Scotland



Do you have a good idea to adapt or diversity your business, organisation or community with the development of the C2C Cycle route?

We are gathering ideas from communities and businesses to help identify opportunities for infrastructure improvements along the route.

Please let us know, we will listen to your idea and ensure we capture them in detail across the South of Scotland.

Contact us Email: clienthub@sose.scot 0300 304 8888

https://www.southofscotlandenterprise.com/ South of Scotland Enterprise



GLASGOW SCOTLAND

Scotland. Made for Cycling.

Gravel biking in Dumfries & Galloway © Galloway Cycling Holidays/Warren Sanders



VisitScotland update

- Evolved the Cyclists' Welcome Scheme into a Cycling Tourism Industry Guide, to help businesses plan for the Cycling World Championships and beyond
- New cycling tourism research published on VisitScotland.org
- With Sustrans Scotland continue to develop and promote the <u>Cycling Map</u> <u>Microsite</u>, hosted on VisitScotland.com
- Working with Sustrans Scotland, we'll shortly run some BVOD and paid social media activity targeting families and less/in-active 40 60 year olds
- Paid YouTube activity running featuring local MTB guide Aneela McKenna
- Scotland. Made for Cycling. video is now live on YouTube
- For business advice, adding a FREE business listing to VisitScotland.com or help maintaining it, contact our local industry managers:
 - D & G ian.tunaley@visitscotland.com
 - Scottish Borders <u>helene.sinclair@visitscotland.com</u>







Cycling Started Here: the proud home of the velocipede invented by Kirkpatrick Macmillan.

Cycling and active travel is a key part of our tourism offer.

Endless opportunities for bike based adventures to maximise the sustainable visitor economy.

Cycle along our historic coastlines, across our UNESCO-Biosphere, see celebrated national attractions from town to town and indulge in unique visitor experiences.

Join our upcoming webinars to discover how to maximise on tourism opportunities.

Scotland Starts Here

What funding is available?

- → Sustrans Places for Everyone, Love Your Network Grant sustrans.org
- → Cycling Scotland Residential Cycling Storage Fund, Cycling Friendly Community Development Fund cycling.scot
- → Paths for All Smarter Choices, Smarter Places Open Fund, Ian Findlay Path Fund pathsforall.org.uk
- → Scottish Borders Council Community Enhancement Trust, Neighbourhood Support Fund scotborders.gov.uk
- → Dumfries & Galloway Council Community Fund dumgal.gov.uk
- → Social Investment Scotland Social Enterprise Net Zero Investment Fund socialinvestmentscotland.com

- → The Pebble Trust Pebble Trust Grant pebbletrust.org
- → Sport Scotland Sports Facilities Fund sportscotland.org.uk
- → Motability Community Transport Grant motability.org.uk
- → Bruce Wake Charitable Trust Bruce Wake Charitable Trust Grant brucewake.trust.co.uk
- National Lottery Community Fund Bringing People Together (Scotland) tnlcommunityfund.org.uk

Any questions?

Thank you

For more information on how we can support your organisation, please contact:

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