

## SOUTH OF SCOTLAND ENTERPRISE PUBLIC SERVICES REFORM (SCOTLAND) ACT 2010: STATEMENT 2021/22

Under the Public Services Reform (Scotland) Act 2010, we have, along with other public bodies in Scotland, a duty to publish annual public statements relating to our expenditure in the following areas:

- Public relations
- Overseas travel
- Hospitality and entertainment
- External consultancy

In addition, the Act requires public bodies to publish details on:

- Payments with a value in excess of £25,000
- Employees/members who receive remuneration in excess of £150,000.

Furthermore, the Act requires public bodies to publish a statement of the steps it has taken during that financial year to:

- a) Promote and increase sustainable growth through the exercise of its functions
- b) Improve efficiency, effectiveness and economy in the exercise of its functions.

Our statement covering the financial year 2021/22 is set out below in Table 1.1:

Table 1:1 Public Services Reform (Scotland) Act 2010 South of Scotland Enterprise for Financial Year 2021/22		
ACTIVITY	Year 2021/22	
Public relations	£121k	
Overseas travel	N/A	
Hospitality and entertainment	£8k	
External consultancy	£636k	
Payments with a value in excess of £25,000 (See Appendix 1)	£13,494k	
Remunerations received in excess of £150,000	N/A	

## Sustainable Growth

SOSE's vision is to drive inclusive growth, increase competitiveness and tackle inequality within the South of Scotland region. We want to establish the South of Scotland as a centre of opportunity, innovation and growth.

We continued to develop our offer through initiating new services, support and funding focused on addressing the needs and issues of our region and delivering inclusive economic recovery and growth for the South.

We also continued to focus on building our expertise and increasing awareness across the region of what we offer through a place-based approach to service delivery, which was responsive to our rural geography, dispersed population and business base and continued to collaborate on key regional initiatives.

We focussed on:

- Developing and expanding our service offer for businesses, social enterprises, communities and initiatives / projects to deliver inclusive economic recovery and growth for our region
- Developing a place-based approach to service delivery
- Building our client-focused team and expertise so we could support the businesses, social enterprises, communities and initiatives / projects across the region throughout their journey from starting up to established organisations
- Collaborating with partners, organisations and industry bodies to deliver key national, regional and locally focussed programmes and projects
- Communicating opportunities and supporting local businesses to plan for and invest in recovery and growth
- Supporting entrepreneurs to start new businesses and existing businesses to position themselves to respond to new and emerging opportunities
- Attracting inward investment and encouraging investment from within the South of Scotland to create new jobs with a focus on creating a just and green recovery
- Supporting new and innovative approaches and initiatives which will accelerate the realisation of inclusive growth within the region

## Efficiency, Effectiveness and Economy

SOSE's corporate reporting framework included financial planning and budget monitoring and organisational performance reporting which was overseen by the Board and managed by our Senior Leadership Team.

SOSE achieving value for money was an integral part of its financial and business planning and service delivery. Achieving this aim was central to promoting Fair Work, Net Zero, digital connectivity, improved transport services and infrastructure, sustainable, efficient use and reuse of resources and promoting efficient and innovative commerce and industry.

Efficiency in delivering core business systems was achieved in the year by continuing

partnering arrangements. Shared Services Agreements continued with Scottish Enterprise and Skills Development Scotland for core finance and business systems and contracted Internal Audit services from Scottish Enterprise and corporate office system support from EIS.

In the financial year 2021/22, the following specific developments were delivered, to enhance the internal control framework:

- Project Board for Mountain Bike Innovation Centre project, with additional assurance to Audit and Risk Committee and Board
- Embedded financial controls- delegated authorities and budget monitoring
- Risk Assurance Officer in post, Risk Champions appointed and risk management database developed
- Cyber Security work assurance review and development of SOSE security environment (Cyber Essentials; independent Ernst Young review; MCDA implementation)
- Procurement and Property focus and development including insurance review
- Carbon Literacy training and SOSE accreditation as a Climate Literate Organisation
- Development of Directorate Workplans integrating corporate objectives
- Board appointments focused on diversity and supporting SOSE's strategic priorities
- Re-planned budget setting in line with NSET in-year.

Looking forward to 2022-23 and future enhancement of the control environment, the recognised challenges and opportunities facing SOSE going forward, would include:

- Improving efficiency, especially in business processes, to give Executives sufficient awareness and assurance (as the organisation grows and the Senior Leadership Team become more removed from detail)
- Demonstrating governance and compliance with increasing pressure on operational delivery
- Maximising the potential of the Board to support strategic level business delivery (e.g. Net Zero, Fair Work)
- Implementation of Directorate Workplans
- Project Management approach extended and embedded for business projects
- Pentana risk and performance management software database for policies, internal audit recommendations tracking, performance indicators.

## APPENDIX 1.

South of Sc	South of Scotland Enterprise - Payments made in excess of £25,000			
Date of Payment	Company	Description	Value of Payment	
29/03/2022	University of Glasgow	Grant	970,500	
23/03/2022	Scottish Borders Council	Grant	679,295	
28/05/2021	Solway Recycling Ltd	Grant	500,000	
03/12/2021	Alpha Solway Ltd	Grant	400,000	
28/07/2021	Browns Manufacturing Ltd	Grant	300,000	
16/12/2021	Robinsons Scotland Ltd	Grant	300,000	
30/03/2022	Scottish Borders Council	Grant	290,000	
25/03/2022	Gretna Green Ltd	Grant	219,435	
23/08/2021	Dry Ice Scotland	Grant	209,756	
26/11/2021	All Roads Lead to Whithorn	Grant	208,266	
28/02/2022	Paxton House (Scotland) Ltd	Grant	194,837	
05/07/2021	South of Scotland Destination Alliance-SSDA	Grant	180,000	
21/03/2022	Industrial Nature Ltd (IndiNature)	Grant	179,213	
25/06/2021	Ettrick and Yarrow Community Development Company	Grant	163,568	
07/03/2022	Eyemouth Marine Ltd	Grant	162,887	
22/08/2021	All Roads Lead to Whithorn	Grant	138,300	
23/03/2022	Glentrool and Bargrennan Community Trust	Grant	133,563	
20/12/2021	South of Scotland Destination Alliance-SSDA	Grant	127,441	
24/03/2022	Scottish Borders Council	Grant	125,000	
21/03/2022	South of Scotland Destination Alliance-SSDA	Grant	124,298	
24/03/2022	Scottish Borders Housing Association	Grant	124,108	
25/03/2022	The Langholm Initiative	Grant	120,000	
18/07/2021	All Roads Lead to Whithorn	Grant	110,995	
24/03/2022	Scottish Borders Council	Grant	110,000	
29/03/2022	Eyemouth Marine Ltd	Grant	109,453	
19/04/2021	Galloway and Southern Ayrshire Biosphere	Grant	108,971	
02/09/2021	Galloway and Southern Ayrshire Biosphere	Grant	108,968	
03/11/2021	South of Scotland Destination Alliance-SSDA	Grant	100,370	
30/03/2021	Paymán Holdings 8 Ltd trading as Douglas Arms Hotel	Grant	95,000	
17/02/2022	Inspired Community Trust Ltd T/A The Usual Place	Grant	95,000	
11/02/2022	Galloway and Southern Ayrshire Biosphere	Grant	94,666	
23/03/2022	Tweed Forum Limited	Grant	91,200	
04/03/2022	Crawick Multiverse Trust Ltd	Grant	90,732	
31/01/2022	Ettrick and Yarrow Community Development Company	Grant	90,000	
22/08/2021	All Roads Lead to Whithorn	Grant	87,219	
28/02/2022	Carsphairn Community Woodland Limited	Grant	86,800	
15/02/2022	Eyemouth Marine Ltd	Grant	86,757	
15/12/2021	All Roads Lead to Whithorn	Grant	85,010	
25/03/2022	Ettrick and Yarrow Community Development Company	Grant	82,457	
14/02/2022	South of Scotland Destination Alliance-SSDA	Grant	81,586	
01/09/2021	Eyemouth Marine Ltd	Grant	81,090	
12/05/2021	Moffat House	Grant	81,033	

21/09/2021	South of Scotland Destination Alliance-SSDA	Grant	77,982
08/10/2021	Ettrick and Yarrow Community Development Company	Grant	77,379
13/03/2022	Berry Bpi	Grant	76,366
01/09/2021	Scottish Borders Council	Grant	75,000
01/02/2022	Tweed Forum Limited	Grant	74,020
28/01/2022	Carsphairn Community Woodland Limited	Grant	73,850
21/03/2022	Amber Programmable Design Ltd T/A APD Ltd	Grant	72,439
24/12/2021	John Miller Limited	Grant	71,681
16/03/2022	Shambellie House Trust	Grant	71,167
24/02/2022	Let's Get Sporty Community Trust	Grant	70,200
12/03/2022	Ettrick and Yarrow Community Development Company	Grant	68,466
24/01/2022	South of Scotland Destination Alliance-SSDA	Grant	68,322
15/09/2021	Ettrick and Yarrow Community Development Company	Grant	68,038
31/01/2022	Glentrool and Bargrennan Community Trust	Grant	67,800
16/02/2022	Thermafy Eco Solutions Ltd	Grant	67,500
11/08/2021	Blackadder Caravan Park Ltd t/a Blackadder Holiday Park	Grant	66,745
09/02/2022	R L Smith & Sons Ltd	Grant	65,000
17/03/2022	Crawick Multiverse Trust Ltd	Grant	64,430
30/03/2022	Leidos Innovations UK Ltd	IT Services	63,274
30/09/2021	Kirkcudbright Development Trust	Grant	62,800
21/02/2022	Industrial Nature Ltd (IndiNature)	Grant	62,257
11/05/2021	Knockinaam Hotel and Lodges Ltd	Grant	62,000
30/07/2021	Scottish Cyclists' Union Ltd T/A Scottish Cycling	Grant	60,750
21/03/2022	The Abbotsford Trust	Grant	60,300
07/05/2021	European Forest Machinery Ltd	Grant	60,000
07/12/2021	Schofield Dyers & Finishers Ltd	Grant	60,000
31/03/2021	Scottish Enterprise	Audit Services	57,456
15/02/2022	Nairn Construction Ltd	Grant	56,175
08/12/2021	Enduro Sports Organisation Ltd	Grant	55,000
12/11/2021	Carsphairn Community Woodland Limited	Grant	54,528
14/03/2022	William Lockie & Co Limited	Grant	52,800
29/03/2021	The Creebridge House Hotel	Grant	52,610
06/12/2021	Eyemouth Marine Ltd	Grant	51,912
14/02/2022	l + L Galloway - Wigwam Holidays Wigtown	Grant	51,787
08/11/2021	Dumfries and Galloway Council	Grant	51,139
23/03/2022	Energise Galashiels Trust	Grant	50,820
16/12/2021	Young Enterprise Scotland	Grant	50,000
07/01/2022	R L Smith & Sons Ltd	Grant	50,000
22/06/2021	All Roads Lead to Whithorn	Grant	49,706
02/08/2021	Peebles Hydro Ltd	Grant	48,674
16/12/2021	Inspiring Scotland	Grant	48,636
09/02/2022	Auchencairn Initiative	Grant	48,536
10/03/2022	James Johnston & Co. of Elgin Limited	Grant	47,580
13/09/2021	Blackadder Caravan Park Ltd t/a Blackadder Holiday Park	Grant	46,905
28/09/2021	Peebles Hydro Ltd	Grant	46,326
19/01/2022	Scottish Enterprise	IT Services	45,000
	Loreburn Housing Association	Grant	45,000

03/02/2021	Colliers International Common Client Account	Property Factoring Services	44,866
01/05/2021	Colliers International Common Client Account	Property Factoring Services	44,866
01/09/2021	Colliers International Common Client Account	Property Factoring Services	44,866
01/11/2021	Colliers International Common Client Account	Property Factoring Services	44,866
01/02/2022	Colliers International Common Client Account	Property Factoring Services	44,866
27/09/2021	Broughton Ales Ltd	Grant	44,400
05/12/2021	Broughton Ales Ltd	Grant	44,400
17/03/2022	Scottish Childminding Association	Grant	43,239
14/12/2021	Ettrick and Yarrow Community Development Company	Grant	43,090
28/01/2022	Shaw Europe Ltd	Grant	43,050
30/03/2022	Eyemouth Marine Ltd	Grant	42,667
04/03/2021	RGKMS Ltd T/A The Mill	Grant	42,544
21/07/2021	Raydale Community Partnership	Grant	42,500
09/08/2021	Raydale Community Partnership	Grant	42,500
24/02/2022	Aqualution Systems Ltd	Grant	42,317
08/03/2022	Glentrool and Bargrennan Community Trust	Grant	42,151
19/01/2022	The Scottish Government	Grant	42,000
22/01/2022	All Roads Lead to Whithorn	Grant	41,810
28/03/2022	European Forest Machinery Ltd	Grant	41,236
01/02/2022	Ettrick and Yarrow Community Development Company	Grant	41,020
13/05/2021	CX-Secure Ltd	Grant	40,000
28/10/2021	Highlands and Islands Enterprise	Grant	40,000
10/11/2021	Ettrick and Yarrow Community Development Company	Grant	39,758
07/03/2022	Energise Galashiels Trust	Grant	39,042
28/01/2022	The Haining Charitable Trust	Grant	38,717
15/04/2021	Thos A Shaw/Shaws Fine Meats	Grant	38,500
22/09/2021	Edinburgh innovations Ltd (Interface)	Grant	37,500
04/02/2022	Edinburgh innovations Ltd (Interface)	Grant	37,500
09/12/2021	Ascensos Ltd	Grant	36,700
17/03/2022	Hermitage Holdings T/A Lovat Mill	Grant	36,647
14/03/2022	Jaybees (Childcare) Ltd	Grant	36,550
10/02/2022	Highlands and Islands Enterprise	Professional Services	36,231
09/03/2022	Highlands and Islands Enterprise	Professional Services	36,231
30/04/2021	Murray Farmcare Ltd	Grant	36,144
23/12/2021	Dumfries and Galloway Aviation Museum Ltd	Grant	35,520
31/03/2021	Skills Development Scotland	IT Services	35,286
30/11/2021	Third Sector Dumfries and Galloway	Grant	35,000
28/05/2021	Kinmount Castle Ltd	Grant	34,735
31/12/2021	Skills Development Scotland	Collaborative Partnerships	34,613
24/03/2022	Amber Programmable Design Ltd T/A APD Ltd	Grant	34,117
23/02/2022	Glentrool and Bargrennan Community Trust	Grant	33,876
04/06/2021	James G Findlay	Grant	33,267
23/12/2021	Jackson Distillers Limited	Grant	33,057
14/05/2021	The Langholm Alliance	Grant	32,826
14/01/2022	Dumfries and Galloway Aviation Museum Ltd	Grant	32,520
22/02/2022	R L Smith & Sons Ltd	Grant	32,500

17/12/2021	Shambellie House Trust	Grant	32,279
17/03/2022	Finlay's Farm Ltd	Grant	32,000
09/09/2021	Audit Scotland	Audit Services	31,667
25/06/2021	RSM UK Consulting LLP	Professional Services	31,535
29/03/2022	Southern Uplands Partnership	Grant	31,300
17/03/2022	Gunsgreen House Trust	Grant	31,272
21/06/2021	Better Lives Partnership	Grant	31,250
24/05/2021	Gretna Landmark Trust	Grant	31,092
28/06/2021	Skills Development Scotland	IT Services	30,801
23/09/2021	Skills Development Scotland	IT Services	30,801
25/03/2022	MEDIAscape Ltd	Professional Services	30,796
12/11/2021	Polymer Extrusion Technologies (UK) Ltd	Grant	30,727
01/10/2021	Dry Ice Scotland	Grant	30,586
02/02/2022	Polymer Extrusion Technologies (UK) Ltd	Grant	30,425
16/12/2021	Skills Development Scotland	IT Services	30,163
11/03/2022	Ettrick and Yarrow Community Development Company	Grant	30,000
29/03/2022	Kilco (International) Ltd	Grant	29,754
25/05/2021	Murray Farmcare Ltd	Grant	29,227
26/05/2021	Dry Ice Scotland	Grant	29,220
21/02/2022	Dunbar Race Engineering Ltd	Grant	29,034
11/03/2022	The Stove Network Ltd	Grant	29,000
07/03/2022	Old School Thornhill	Grant	28,391
30/03/2022	Tweed Forum Limited	Grant	28,300
21/12/2021	Audit Scotland	Audit Services	28,263
29/10/2021	Third Sector Dumfries and Galloway	Grant	28,000
29/10/2021	Skills Development Scotland	IT Services	27,903
10/03/2022	The Haining Charitable Trust	Grant	27,483
14/07/2021	Blackadder Caravan Park Ltd t/a Blackadder Holiday Park	Grant	27,445
30/06/2021	Skills Development Scotland	Collaborative Partnerships	27,435
15/02/2022	R L Smith & Sons Ltd	Grant	27,358
21/03/2022	Tourism Enterprise and Management Ltd T/A TEAM Tourism Consulting	Professional Services	27,210
31/12/2021	Skills Development Scotland	Collaborative Partnerships	27,109
01/01/2022	Drove Weavers Ltd	Grant	27,044
15/03/2022	Old School Thornhill	Grant	26,672
22/03/2022	GW Partners Ltd T/A Metta	Professional Services	26,400
10/01/2022	Louisa Montgomery trading as Home	Grant	26,048
23/03/2022	Amber Programmable Design Ltd T/A APD Ltd	Grant	25,926
18/03/2022	Energise Galashiels Trust	Grant	25,837